

For GTP Works, Only Keepit Is Good Enough for Its Clients



GTP Works provides a vast range of technology services to its clients throughout the UK and Greece. The company previously recommended an alternative backup solution to its clients but has now switched to Keepit, which it offers as part of a comprehensive Office 365 security package that covers any need imaginable, as well as a standalone product.

We opted to partner with Keepit because there is no product like it out there on the market.

George Venianakis Managing Director, GTP Works

The importance of proper backup

Both GTP Works and Keepit believe in educating companies and organizations on the importance of a solid, secure backup of your cloud-based data. Mr. Venianakis references the case of a client who relied solely on Microsoft's backup capabilities to restore lost Outlook data. It turned out they could only restore conversations sent within the past 20 days, which wasn't nearly enough to cover their needs.



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24/7 Support

Keepit offers tailored support solutions with service agents that speak your language and go the extra mile to make sure that any question gets answered promptly and correctly. According to Mr. Venianakis, Keepit provides a high level of support in a timely fashion.

I've even had cases where I've started a support case in the middle of the night and it's been addressed immediately. That is impressive.

George Venianakis

Simple, fully transparent pricing – the way it should be As well as Keepit's best-in-class SaaS backup solution, Mr Venianakis is also impressed with Keepit's flexible and easy-to-grasp price plans.

Keepit's price model is crystal clear – there are no hidden costs, which makes it easy for us to offer Keepit to our customers.

George Venianakis

About GTP Works

Based in Greece with offices in the UK, GTP Works strives to be the trusted connection to the networked world and is focused on delivering technology that enhances customer experience. GTP Works delivers hybrid networking, cloud connectivity, and security solutions to customers around the world. Their consultants leverage industry best-practices to provide design and transition services for some of your most challenging IT transformations.

Get in touch with Keepit

Reach out for our partner account managers to learn more about our Partner Program. +45 8987 4757 partner@keepit.com